AUGUST 2021 EUROPEAN FINTECH DEAL SUMMARY

- A number of transactions continued to illustrate the sustained level of consolidation activity in the RegTech sector, the largest one this month being the c.£130m acquisition of unified financial crime prevention platform TruNarrative by LexisNexis Risk Solutions. On the back of its \$200m Series D back in March, AML platform provider Feedzai acquired Spanish behavioural biometric vendor Revelock. Lastly, in the UK, KYB provider DueDil (advised by NovitasFTCL) combined with sales intelligence provider Artesian Solutions
- Italian payments processor Nexi signed to acquire a 51% stake in Alpha Bank's merchant acquiring business for €157m, plus up to €30.6m in earnout payments over four years. ParentPay's acquisition of Education Software Solutions illustrates a strategic theme we are seeing of fintech businesses integrating their solutions into non-fintech products to broaden their customer reach and market penetration
- The wave of consolidation in the Fund Administration sector shows no signs of slowing with a further 4 deals being reported, including the month's largest transaction courtesy of the Apex Group which is acquiring Sanne for £1.5bn

Acquirer(s)	Target	Description	Country	Amount	Sector
APEX	sanne	Specialist alternative fund services provider		£1.51bn	FND
News Corp	OPIS By IHS Markit	OPIS, Coal, Metals and Mining and PetroChem Wire businesses		\$1.15bn	DTA
nexi	(51%) ALPHA BANK merchant acquiring (51%)	Merchant acquiring services		€157m	PAY
Certification Contraction Cont	troarrative	Financial crime platform		£130m	REG
Brex	Weav	Universal API for commerce platforms	\$	\$50m	PAY
Paysafe:	III via fintech	DACH payments infrastructure provider		N/A	PAY
PAYMENTS INTERNATIONAL	ANDERSONZAKS	Omnichannel payment gateway		N/A	PAY
::: payscale	CURO	Enterprise compensation management software solution		N/A	PAY
	ESS Education Software Solutions	Developer of software solutions for education		N/A	PAY
OCORIAN	TRUST CORPORATION INTERNATIONAL	Fiduciary and corporate services		N/A	FND
APEX APEX	AND DULK REP	Offers Swiss representation and distribution services	+	N/A	FND
FE fundinfo		Neutral pan-European fund data infrastructure platform		N/A	FND
	Terence	Boutique fund administration and corporate services		N/A	FND
 High-Tech Gründerfonds 	fundflow Immer im Plus	Invoice discounting platform		N/A	BNK
DEKO		Technology services provider and integration specialist		N/A	BNK
OBJECTWAY	die Software. 😑	Provider of core banking solutions		N/A	BNK
PAY INV Payments InvestmentTech	BNK INS	CPM DTA REG	FND	BPO	ОТН

Note: Transactions stated above cover strategically significant deals or transactions where enterprise value / capital raised are disclosed above \$5m. Dotted box denotes Digital Assets coverage. Source: PitchBook and company filings / press releases.

// Strategic Acquisitions (Cont'd)					
Acquirer(s)	Target	Description	Country	Amount	Sector
SVEA	P.F.C.	Neobank personal finance app and accompanying debit card		N/A	BNK
ION		SaaS analytics, data, and research for global derivatives markets		N/A	CPM
	(20%)	Aims to create digital asset marketplaces		N/A	(CPM)
伊 GEMINI	😭 Guesser	Real-time predictions market platform		N/A	(CPM)
Wee-Cig Corporation Holdings and Acquisitions (OTC:WCIG)	ez) exchange	Online cryptocurrency exchange programme	din .	N/A	(CPM)
⊙preqi∩	COLMORE	Private markets technology, services and administration business		N/A	INV
abrdn		Digital wealth management app		N/A	INV
Up	leeto	SaaS-based platform to manage employee perquisites		N/A	INV
feedzai	REVELOC	Behavioral biometric analysis-based online fraud prevention solution		N/A	REG
artesian		Company intelligence platform providing KYB compliance		N/A	REG
SIGNICAT	Dokobit	PKI-based solutions providers		N/A	REG

// Private Equity & Growth Equity

Selected Investor(s)	Company	Description	Country	Amount	Sector
Accel ⁺³	ZEPZ	Digital cross-border payments platform		\$292m	PAY
VALAR +4	bitpanda	Online investment platform for digital assets		\$263m	(CPM)
POLLEN +1	proactis	Development of commercial spend management software		£74.9m	PAY
жHg	SERRALA	Global financial automation and B2B payments software		£24m	PAY
VP CAPITAL	capital-com	Al based trading software to trade in financial instruments with mobiles	Ś	N/A	CPM

// Venture Capital Selected Investor(s) Description Company Country $\overline{}$

(((OLAYAD ° +3	cloudpay	Cloud-based payroll platform	\$58m	PAY
>_ EARLYBIRD+1	ottonova	Online insurance platform for private health products	€40m	INS
GLOBAL +2	<mark>el</mark> opage	SaaS and payment provider	€32m	PAY

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Sector

Amount

// Venture Capital (Cont'd)					
Selected Investor(s)	Company	Description	Country	Amount	Sector
VALAR +2	all moss	Corporate credit card built for the entire company spending		€24.8m	PAY
N/A	🔶 Blocktrade	Digital asset exchange platform		€22m	(CPM)
CHANNEL 4 +3	Bank North® ↑	SME lending bank		£20.4m	BNK
TEAM8 [*] +4	I SAYATA	Al-based solution to assess risk in cyber insurance policies	\$	\$17m	INS
Ruth Parasol	F recognise	SMB focused challenger bank		£14m	BNK
CommerzVentures+3	✓AFILIO	Digital estate management services		€11m	INV
experian, +4	capitalise°	Digital 'super platform' to access capital with credit and risk tools		£10m	BNK
N/A	ΥΟΤΙ	Digital identity platform		£10m	REG
	fintechOS	Fast, plug & play, comprehensive digital transformation solutions		\$10m	INV
anthemis+3	Balance Re	Provides reinsurance solutions to life insurance companies		\$10m	INS
(回) 和玉资本 MSA +4	pawaPay	Mobile money infrastructure provided by telcos in Africa		\$9m	PAY
Singular. +7	shares	Social and investing app		€8.5m	CPM
BLACKFIN +1	FINLEX Advisory Broking Claims	Financial lines insurance distribution platform		€8m	INS
N/A	SEEDRS	Crowdfunding platform		£6.3m	INV
Hanacõ	VESTTOO	Alternative reinsurance and investment platform	\$	\$6m	INS
+21		Decentralised protocol for cross chain swaps via different blockchains		\$6m	(CPM)
Paradigm+5	多 Euler	Enables users to create their own lending market without permission		£5.6m	(BNK)
ALST/N CAP/TAL +3	pliant	Modern corporate credit cards		€5.5m	PAY
O breega+1	KEEBO	Open Banking driven personalised credit line for consumers		£5m	PAY
N/A	requr	Financing platform for SaaS companies		€5m	BNK
GLORY	OneBanks	Low cost pop up bank kiosk		N/A	BNK
XTWENTY7TEC	meetparker	Al Chatbot for the mortgage, insurance, and property sectors		N/A	BNK
0 haatch	NUON	Al-led tools across the insurance value chain		N/A	INS
BLUME +2	Winvesta	Multi-currency account and US stock brokerage account ns where enterprise value / capital raised are disclosed a		N/A	СРМ

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NOVITASFTCL RECENT COMPLETED DEALS

Capital Markets	RegTech	FundsTech FundsTech	\Box
on its sale to	on its strategic	on its majority investment on its acquisition of	
	partnership with		
ION	artesian		
2021	2021		
FundsTech	Payments	Data Analytics RegTech	\Box
AVEGA	e I-movo	Souter INVESTMENTS acarda	
Restructuring and debt-funded MBO	on its sale to	on its acquisition of on its sale to	
dept-funded MBO	PayPoint) IERS
2020	2020 Credential from prior firm	Credential from prior firm	
Banking Technology	Banking Technology	RegTech Capital Markets	\Box
K Funding Xchange	M·QUBE	Regiek RSRCHXCHANG	E
on its growth capital raise	on its growth capital raise	on its sale to on its sale to	
Downing Gresham House		Bloomberg Liquidnet~	•
VENTURES 2019	Jam Jar 2019		
Credential from prior firm	Credential from prior firm		
Investment Technology	Capital Markets	InsurTech Payments	\Box
	🞸 commcise	neos Mobeewa	ive
MOBIUS LIFE on its sale to	on its sale to	on its sale to on its \$16.5m growth	
Phoenix Equity Partners	EURONEXT	capital raise	
Credential from prior firm	2018	Credential from prior firm	
Capital Markets	FundsTech	FundsTech Capital Markets	
HORIZON		F2C ⊃U	
s oft ware trade your way	$C \equiv N T \bigwedge U R$	FINANCIAL COMMUNICATION CONSULT	
on its MBO backed by	on its acquisition of	on its sale to on its \$28m growth capit	tal
Capzanine CAPITAL & PRIVATE DEBT	LUXEMBOURG C/APIT/AL	*Hg fundinfo	-
2018	2018	2018 🕂 2018	

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NOVITASFTCL HIGHLIGHTS

// About Us

- Based in London, NovitasFTCL focuses on clients in the UK and European markets, and maintains relationships globally, particularly in the US
- Provides clients with extensive industry knowledge, long standing industry contacts and the ability to execute complex and often cross-border transactions
- Over 80 years of combined experience in the FinTech sector and provides M&A and capital raising advisory services
- The company's partners have advised and completed over 175 European transactions with global acquirers and investors



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