AUGUST 2021 EUROPEAN FINTECH DEAL SUMMARY

- A number of transactions continued to illustrate the sustained level of consolidation activity in the RegTech sector, the largest one this month being the c.£130m acquisition of unified financial crime prevention platform TruNarrative by LexisNexis Risk Solutions. On the back of its \$200m Series D back in March, AML platform provider Feedzai acquired Spanish behavioural biometric vendor Revelock. Lastly, in the UK, KYB provider DueDil (advised by NovitasFTCL) combined with sales intelligence provider Artesian Solutions
- Italian payments processor Nexi signed to acquire a 51% stake in Alpha Bank's merchant acquiring business for €157m, plus up to €30.6m in earnout payments over four years. ParentPay's acquisition of Education Software Solutions illustrates a strategic theme we are seeing of fintech businesses integrating their solutions into non-fintech products to broaden their customer reach and market penetration
- The wave of consolidation in the Fund Administration sector shows no signs of slowing with a further 4 deals being reported, including the month's largest transaction courtesy of the Apex Group which is acquiring Sanne for £1.5bn

| Acquirer(s) | Target | Description | Country | Amount | Sector |
|--|---|--|---------|----------|--------|
| APEX | sanne | Specialist alternative fund services provider | | £1.51bn | FND |
| News Corp | OPIS By IHS Markit | OPIS, Coal, Metals and Mining and PetroChem Wire businesses | | \$1.15bn | DTA |
| nexi | (51%) ALPHA BANK merchant acquiring (51%) | Merchant acquiring services | | €157m | PAY |
| Certification Contraction Cont | troarrative | Financial crime platform | | £130m | REG |
| Brex | Weav | Universal API for commerce platforms | \$ | \$50m | PAY |
| Paysafe: | III via fintech | DACH payments infrastructure provider | | N/A | PAY |
| PAYMENTS INTERNATIONAL | ANDERSONZAKS | Omnichannel payment gateway | | N/A | PAY |
| ::: payscale | CURO | Enterprise compensation management software solution | | N/A | PAY |
| | ESS Education Software Solutions | Developer of software solutions for education | | N/A | PAY |
| OCORIAN | TRUST CORPORATION INTERNATIONAL | Fiduciary and corporate services | | N/A | FND |
| APEX APEX | AND DULK REP | Offers Swiss representation and distribution services | + | N/A | FND |
| FE fundinfo | | Neutral pan-European fund data infrastructure platform | | N/A | FND |
| | Terence | Boutique fund administration and corporate services | | N/A | FND |
| High-Tech Gründerfonds | fundflow Immer im Plus | Invoice discounting platform | | N/A | BNK |
| DEKO | | Technology services provider and integration specialist | | N/A | BNK |
| OBJECTWAY | die Software. 😑 | Provider of core banking solutions | | N/A | BNK |
| PAY INV Payments InvestmentTech | BNK INS | CPM DTA REG | FND | BPO | ОТН |

Note: Transactions stated above cover strategically significant deals or transactions where enterprise value / capital raised are disclosed above \$5m. Dotted box denotes Digital Assets coverage. Source: PitchBook and company filings / press releases.

| // Strategic Acquisitions (Cont'd) | | | | | |
|---|----------------------------------|--|---------|--------|--------|
| Acquirer(s) | Target | Description | Country | Amount | Sector |
| SVEA | P.F.C. | Neobank personal finance app and accompanying debit card | | N/A | BNK |
| ION | | SaaS analytics, data, and research for global derivatives markets | | N/A | CPM |
| | (20%) | Aims to create digital asset marketplaces | | N/A | (CPM) |
| 伊 GEMINI | 😭 Guesser | Real-time predictions market platform | | N/A | (CPM) |
| Wee-Cig Corporation Holdings and Acquisitions (OTC:WCIG) | ez) exchange | Online cryptocurrency exchange programme | din . | N/A | (CPM) |
| ⊙preqi∩ | COLMORE | Private markets technology, services and administration business | | N/A | INV |
| abrdn | | Digital wealth management app | | N/A | INV |
| Up | leeto | SaaS-based platform to manage employee perquisites | | N/A | INV |
| feedzai | REVELOC | Behavioral biometric analysis-based online fraud prevention solution | | N/A | REG |
| artesian | | Company intelligence platform providing KYB compliance | | N/A | REG |
| SIGNICAT | Dokobit | PKI-based solutions providers | | N/A | REG |

// Private Equity & Growth Equity

| Selected Investor(s) | Company | Description | Country | Amount | Sector |
|----------------------|-------------|--|---------|--------|--------|
| Accel ⁺³ | ZEPZ | Digital cross-border payments platform | | \$292m | PAY |
| VALAR +4 | bitpanda | Online investment platform for digital assets | | \$263m | (CPM) |
| POLLEN +1 | proactis | Development of commercial spend management software | | £74.9m | PAY |
| жHg | SERRALA | Global financial automation and B2B payments software | | £24m | PAY |
| VP CAPITAL | capital-com | Al based trading software to trade in financial instruments with mobiles | Ś | N/A | CPM |

// Venture Capital Selected Investor(s) Description Company Country $\overline{}$

| (((OLAYAD ° +3 | cloudpay | Cloud-based payroll platform | \$58m | PAY |
|-----------------------|-----------------------|--|-------|-----|
| >_ EARLYBIRD+1 | ottonova | Online insurance platform for private health products | €40m | INS |
| GLOBAL +2 | <mark>el</mark> opage | SaaS and payment provider | €32m | PAY |

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Sector

Amount

| // Venture Capital (Cont'd) | | | | | |
|------------------------------|-----------------------------------|--|---------|--------|--------|
| Selected Investor(s) | Company | Description | Country | Amount | Sector |
| VALAR +2 | all moss | Corporate credit card built for the entire company spending | | €24.8m | PAY |
| N/A | 🔶 Blocktrade | Digital asset exchange platform | | €22m | (CPM) |
| CHANNEL 4 +3 | Bank North® ↑ | SME lending bank | | £20.4m | BNK |
| TEAM8 [*] +4 | I SAYATA | Al-based solution to assess risk in cyber insurance policies | \$ | \$17m | INS |
| Ruth Parasol | F recognise | SMB focused challenger bank | | £14m | BNK |
| CommerzVentures+3 | ✓AFILIO | Digital estate management services | | €11m | INV |
| experian, +4 | capitalise° | Digital 'super platform' to access capital with credit and risk tools | | £10m | BNK |
| N/A | ΥΟΤΙ | Digital identity platform | | £10m | REG |
| | fintechOS | Fast, plug & play, comprehensive digital transformation solutions | | \$10m | INV |
| anthemis+3 | Balance Re | Provides reinsurance solutions to life insurance companies | | \$10m | INS |
| (回) 和玉资本 MSA +4 | pawaPay | Mobile money infrastructure provided by telcos in Africa | | \$9m | PAY |
| Singular. +7 | shares | Social and investing app | | €8.5m | CPM |
| BLACKFIN +1 | FINLEX Advisory Broking Claims | Financial lines insurance distribution platform | | €8m | INS |
| N/A | SEEDRS | Crowdfunding platform | | £6.3m | INV |
| Hanacõ | VESTTOO | Alternative reinsurance and investment platform | \$ | \$6m | INS |
| +21 | | Decentralised protocol for cross chain swaps via different blockchains | | \$6m | (CPM) |
| Paradigm+5 | 多 Euler | Enables users to create their own lending market without permission | | £5.6m | (BNK) |
| ALST/N CAP/TAL +3 | pliant | Modern corporate credit cards | | €5.5m | PAY |
| O breega+1 | KEEBO | Open Banking driven personalised credit line for consumers | | £5m | PAY |
| N/A | requr | Financing platform for SaaS companies | | €5m | BNK |
| GLORY | OneBanks | Low cost pop up bank kiosk | | N/A | BNK |
| XTWENTY7TEC | meetparker | Al Chatbot for the mortgage, insurance, and property sectors | | N/A | BNK |
| 0 haatch | NUON | Al-led tools across the insurance value chain | | N/A | INS |
| BLUME +2 | Winvesta | Multi-currency account and US stock brokerage account ns where enterprise value / capital raised are disclosed a | | N/A | СРМ |

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NOVITASFTCL RECENT COMPLETED DEALS

| Capital Markets | RegTech | FundsTech FundsTech | \Box |
|-------------------------------------|---------------------------------|--|-----------|
| | | | |
| on its sale to | on its strategic | on its majority investment on its acquisition of | |
| | partnership with | | |
| ION | artesian | | |
| 2021 | 2021 | | |
| FundsTech | Payments | Data Analytics RegTech | \Box |
| AVEGA | e I-movo | Souter INVESTMENTS acarda | |
| Restructuring and debt-funded MBO | on its sale to | on its acquisition of on its sale to | |
| dept-funded MBO | PayPoint | |) IERS |
| 2020 | 2020 Credential from prior firm | Credential from prior firm | |
| Banking Technology | Banking Technology | RegTech Capital Markets | \Box |
| K Funding Xchange | M·QUBE | Regiek RSRCHXCHANG | E |
| on its growth capital raise | on its growth capital raise | on its sale to on its sale to | |
| Downing Gresham House | | Bloomberg Liquidnet~ | • |
| VENTURES 2019 | Jam Jar 2019 | | |
| Credential from prior firm | Credential from prior firm | | |
| Investment Technology | Capital Markets | InsurTech Payments | \Box |
| | 🞸 commcise | neos Mobeewa | ive |
| MOBIUS LIFE on its sale to | on its sale to | on its sale to on its \$16.5m growth | |
| Phoenix Equity Partners | EURONEXT | capital raise | |
| | | | |
| Credential from prior firm | 2018 | Credential from prior firm | |
| Capital Markets | FundsTech | FundsTech Capital Markets | |
| HORIZON | | F2C ⊃U | |
| s oft ware trade your way | $C \equiv N T \bigwedge U R$ | FINANCIAL COMMUNICATION CONSULT | |
| on its MBO backed by | on its acquisition of | on its sale to on its \$28m growth capit | tal |
| Capzanine CAPITAL & PRIVATE DEBT | LUXEMBOURG C/APIT/AL | *Hg fundinfo | - |
| 2018 | 2018 | 2018 🕂 2018 | |

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NOVITASFTCL HIGHLIGHTS

// About Us

- Based in London, NovitasFTCL focuses on clients in the UK and European markets, and maintains relationships globally, particularly in the US
- Provides clients with extensive industry knowledge, long standing industry contacts and the ability to execute complex and often cross-border transactions
- Over 80 years of combined experience in the FinTech sector and provides M&A and capital raising advisory services
- The company's partners have advised and completed over 175 European transactions with global acquirers and investors



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